

Bepoz Advantage+™

Next Level Point of Sale Hotel Management

We're taking a different approach to helping venues build a stronger business.

Bepoz Advantage+ provides a financial subscription based model for venues to better manage cashflow and operate using the most up-to-date hardware and software technology.



Advanced Point of Sale Software.



Hardware designed for Hospitality.



Accounting - Xero & MYOB.



Automated Invoice & Purchasing - Accounts Flow & Lightyear.



Reporting App, Gift Certificates, Vouchers.



YourOrder - Dine-In & Online Ordering.
MyPlace- Membership Loyalty App

How Bepoz Advantage+™ Can Help Your Venue



No Upfront Capital Expenses.



Fully Tax Deductible.



Fixed Weekly Fee.



Hardware Servicing Upgrades, Repairs.

Scan
or click
to find
out more



To discuss options best suited to your venue call our hospitality POS specialists today on

1300 023 769

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www.bepoz.com.au

Bepoz Advantage+™

COMPARISON

	Outright Purchase	Finance Lease	Bepoz Advantage +
Includes Hardware	✓	✓	✓
Add Professional Services, Implementation, Training, GO Live	✓	✓	✓
Free Set up and Configuration to Bepoz Self Ordering Web Platform	✗ Up to \$3000	✗ Up to \$3000	✓
Standard Warranty on Hardware. Extended Warranty applies only on business hours (Monday-Friday)	✗ 12 months	✗ 12 months	✓
Free Onsite, Call Out on Hardware after first 12 months* on next business date (Metro)	✗ Call out + time on site	✗ Call out + time on site	✓
Free Hardware Replacement / Loan after 12 months (Only Weekdays for Metro) (Courier for Regional- Bepoz will cover courier fees)	✗ Weekly hardware rental + callout	✗ Weekly hardware rental + callout	✓
Free Half Day 4 Hrs Onsite Training (Metro) twice a year, (Remote - Regional)	✗ \$990 + travel	✗ \$990 + travel	✓
Free Onsite Hardware Preventative Maintenance (Twice a year)	✗ Call out + time on site	✗ Call out + time on site	✓
Free Hardware Servicing Costs on Hardware after Warranty Period (Excludes malicious and accidental damage)	✗	✗	✓
Is Payment 100% Tax Deductible?	✗	✗	✓
Is there a Balloon Amount on Final Payment of Term?	✗	✓	✗
Refundable Bond on Signing	✗	✓ 50% refunded when finance is received	✓ 20% refundable at end of agreement
Full Payment of Hardware on Delivery	✓	✗	✗
Balance of Payment on Go Live	✓	✗	✗
Does Customer Own the Hardware?	✓	✓	✗

NOTES TO COMPARISON TABLE:

1. Customer selecting the Bepoz Self Ordering Web Platform will have their setup and configuration costs waived and will need to sign up to the Your Order agreement. Bepoz offers a negotiated monthly subscription fee to process an unlimited number of Orders and Payments.
2. Standard Warranty is provided on all hardware supplied under this agreement for the duration of the agreement. This warranty covers all reasonable wear and tear, servicing and any manufacturing faults that occur at any time during the agreement term. Warranty serviced on next working day. Excludes malicious and accidental damage.
3. Free Onsite call out is limited to metro areas where Bepoz has an office (Brisbane / Gold Coast, Sydney, Melbourne, Perth). For regional and remote areas Bepoz reserves the right to offer remote support, swap out, replacement with courier costs borne by Bepoz.
4. Half Day training is based on 4 hours (Including travel time). Where travel time is greater than 1 hour, Travel time will need to be paid separately or taken out of the 4 hour allocation. Training to be only conducted during business hours.
5. Preventative maintenance reserves the right to combine this service with the half day training.
6. Refundable Security Bond. A deposit equal to 20% of the hardware and professional services component of the agreement is required to be paid at the commencement of the agreement. The security bond is fully refunded once the agreement is terminated in accordance to the agreement and the hardware is returned in reasonable working order.

FREQUENTLY ASKED QUESTIONS

What Is Bepoz Advantage +™?

Bepoz Advantage +™ is an exciting new innovative offering from Bepoz to existing and prospective customers. Bepoz Advantage + is a subscription based financial package that bundles the cost of hardware, software and professional services into one low monthly payment for the life of the agreed period, selected by the customer.

As the name suggests, it is more than just a financial product. Advantage + also covers the cost of all hardware servicing, repairs, and replacement, including labour costs for the term of the agreement.

Plus, there is more, Advantage + customers also receive the following.

- | | | |
|---|--|---------------------------|
| 1 | Free Set up and Configuration of the YourOrder Platform (New Setups) | Valued up to \$3,000* |
| 2 | Semi-annually onsite hardware preventative maintenance service | Callout + hourly rate |
| 3 | Semi-annually 4 hour free training (onsite, remote or in our office)** | Valued at \$900 per visit |

*Transaction fees apply on these platforms

**Trainings to be conducted during business hours only

Is Bepoz Advantage+™ A Capital Or An Operating Lease?

Bepoz Advantage+™ is neither a Finance Lease (Capital) nor an Operating Lease (Rental). It is a subscription-based service. There is no change in the ownership of the asset, the cost of maintenance remains with Bepoz and the asset is returned to Bepoz once the customer terminates the agreement. The monthly subscription fee in the hands of the customer is effectively an operating expense and 100% tax deductible.

Is the Term Of The Subscription Fixed Or Can The Customer Choose A Term?

Bepoz Advantage+ Subscriptions are perpetual, offering a single subscription option designed to best suit the customers' needs.

- 1 36 months and then on a month to month basis

Will The Subscription Fee Cost More Over Time?

Once the customer selects the minimum subscription term and the monthly fee is calculated, that monthly fee is fixed for the term of the agreement. The customer has peace of mind that as the hardware ages or if the software subscription price rises, the monthly fee will be fixed for the term of the agreement.

Where Replacement Hardware Is Required, How Old Will That Hardware Be?

Wherever possible, Bepoz will replace hardware like for like. As Bepoz is responsible for the costs of servicing, both labour and parts, it is not in Bepoz interest to place old or unreliable hardware in any customer venue.

Bepoz Advantage+™

What Hardware Services Are Provided?

Bepoz Advantage+™ covers the cost of repairs and replacement of hardware resulting from reasonable wear and tear and any manufacturing fault. This service covers the cost of all labour, remote or onsite, all parts and the reconfiguration of the software to its original state. The intent of this cover is to ensure that customers on Bepoz Advantage+ will have no more to pay for the solution from reasonable use.

Charges will be applied for training after business hours and for metro.

What Hardware Services Are Not Provided And What Happens If There Is Damage?

Damage to hardware, be it malicious or accidental are not covered by the services in this agreement. This includes but is not limited to damage caused by water, power browning, power surges, electrical storms, insect infestation. Customer should insure the hardware for these events that are not covered as the cost of repair, labour and parts will be billable to the customer.

Call out fee applies.

Can We Scale Up And Down The Software And Hardware Quantities On The Agreement?

Once the minimum term is selected there is no provision in the agreement to amend or vary the hardware quantities downward until the minimum term period is reached and the agreement is maintained on a month to month basis. If there is a requirement for additional hardware to be added, the agreement provides for that additional hardware to be added to the existing agreement, and the monthly payment adjusted to reflect that additional hardware. By way of example, if the customer selects a 36 month minimum term period and 12 months into the agreement they wish to add 1 additional till, the pricing of that additional till will be calculated on the basis that there will be 24 remaining months left to bring it inline with the minimal return period.

With respect to software, again there is no provision within the agreement to reduce software licenses until the minimum term period has been met and the agreement has moved to a month to month basis.

Are Bepoz Version Upgrades Included Under The Agreement?

All software upgrades are provided to customers, free of charge under the Bepoz Advantage+™, provided the technical services to carry out the upgrade is executed during business hours. If the customer requests an after-hours software version upgrade, then this will be billed at after hour rates.

Can We Get New Equipment At The End Of The Agreement?

No. Under this agreement, there is no provision to supply new equipment at the end of this agreement. The customer is required to return the equipment upon termination. However, at the termination of this agreement, or if both parties agree prior to the termination of the agreement, request a new agreement on similar or same terms with the provision of new hardware.

Can We Buy Or Keep The Hardware At The End Of The Agreement?

There is no option to buy or keep the hardware at the end of the agreement. It is a condition of the agreement that the hardware is returned to Bepoz to complete the termination process.

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Is The Agreement Between Business Or The Individual?

This agreement is with the customer's legal business entity, as evidenced by the ACN number registered with ASIC. The legal entity is entitled to all the benefits provided under this agreement and to all its obligations. Where the legal entity is unable to meet its obligations, Bepoz may seek to have those obligations and commitments met by the authorized individual nominated in the Credit Application, in particular those obligations will include any of the remaining number of payments left to meet the minimum subscription period.

If The Business Is Sold, Can The Agreement Be Novated To The New Owner?

On agreement with the new owner, yes the existing agreement can be novated to the new owner and continue to run as is. If the new owner does not agree to the novation and the business is sold, the legal entity will remain liable to fulfill its remaining obligations until the minimum subscription period is met and notice of termination is provided.

Can The Agreement Be Terminated Early Without Penalty?

Neither party can terminate the agreement prior to the minimum subscription period being met. In the event the customer terminates the agreement prior to the minimum subscription term, a breach of agreement will occur. Bepoz will be entitled to seek damages to rectify this breach. Remediation of the early termination would take the form of having the remaining monthly payments that would otherwise have been made in reaching the minimum subscription period.

What Happens If The Customer Defaults On Making Payments?

This agreement, like any credit agreement, should not be entered into lightly or without fully understanding its entitlements and obligations. If a customer is not certain it can meet the obligations, it should not enter into this agreement. In the event the customer defaults on making a payment, the customer will be provided the opportunity to rectify the default within 7 days. If the default is not rectified within 7 days, a final notice to make outstanding payments will be issued with an additional 7 days to rectify the default. Where the default is not rectified within 7 days of being issued a final notice, Bepoz reserves the right to consider the agreement as being in breach and repudiate the agreement on the basis that a serious breach has occurred.

Bepoz further reserves the right to collect the debt, its property, engage a debt collection service together with all additional costs incurred in collecting the debt. Bepoz may at its discretion register the default with a third-party credit rating Agency, such as Equifax and/or Dunn & Bradstreet, which will affect the customers ability to source credit. A customer believing it is likely to be in default must immediately contact Bepoz to make suitable arrangements.

How A \$10,000 Agreement Works For A 36 Subscription Period

On a \$10,000 Agreement the monthly subscription fee would be as follows.

1 36-month minimum term monthly subscription \$313.36 and \$313.36 per month after minimum subscription period

Will I Receive One Monthly Invoice For Both Hardware And Software?

Yes. The customer will receive one invoice each month. The invoice will detail separately the Bepoz software subscription from the hardware/professional services. The two (2) amounts will be combined to provide one single amount that is payable.